



Careers With CMB

WHY
INSURANCE

WHY
CMB

WHAT
OPPORTUNITIES

HOW
GROWTH

Where Culture Counts

Individual growth meets opportunity at CMB: In a transparent, culture-rich environment, team members are empowered with unique benefits like share purchasing and tailored career paths, establishing the company as a gold standard in the insurance industry.

■ Why consider a career in insurance?

- Offers stability and growth in an essential industry
- Provides work-life balance
- Potential for lucrative compensation with effort and education

■ Why Choose CMB instead of other insurance companies?

- Unique, supportive company culture rooted in strong values
- Opportunity for share purchase
- Diverse recruitment strategies welcoming varied backgrounds
- Comprehensive training and open communication

■ What career path opportunities are available?

- Tailored career pathing with promotion from within
- "Street to Broker" program for industry newcomers
- Mentorship and leadership training for those with sales experience

■ How does CMB's rapid corporate growth create unique opportunities?

- Rapid career advancement as more positions become available
- Dynamic roles allow for tailored job experiences and unique niches
- Increased attractiveness of the share purchase option
- Emphasis on internal promotions and recognitions fosters loyalty and motivation

Culture-Focused:

CMB's culture, built on core values, offers a unique and welcoming workplace.

Employee Growth:

CMB promotes from within, ensuring tailored career paths for every member.

Immediate Benefits:

CMB offers a strong work-life balance, three weeks vacation from the start, and day-one benefits for stability and growth.

Share Opportunities:

Eligible CMB members can purchase company shares after two years.

Educational Support:

CMB covers licensing, offers a yearly education allowance, and provides course grants.

Diverse Recruitment:

CMB recruits from graduates to cross-sector professionals, ensuring a rich talent mix.

Supportive Transition:

CMB ensures smooth onboarding with tailored programs and dedicated supervisors.

Ownership Mindset:

CMB encourages an ownership mentality, with opportunities to open branches and join partnership programs.

Transparent Communication:

Weekly meetings to quarterly CEO updates ensure CMB maintains transparency with its team.

